

Alternative Investments & Absolute Return Strategies for Institutional Investors

Thursday, February 8, 2007 ~ The Suites at One King West ~ Austin Gallery
Toronto, Ontario, Canada



Conference Chair:
Pierre Saint Laurent MSc, CFA, CAIA
President
Asset Counsel, Toronto, Ontario & Montreal, Quebec



Hedge Fund Discussion Panel Facilitator:
Christopher Holt MBA, CAIA
President
Holt Capital Advisors, Toronto, Ontario



Pawel Piesowicz CFA
Principal & Senior Consultant
Mercer Investment Consulting, Toronto, Ontario



Keynote Presentation - '*The Growth of Alternative Investments in Institutional Investor Portfolios ~ The Empirical Evidence*'
Lea B. Hansen CFA and Principal
Greenwich Associates, Toronto, Ontario



Robert Bevan
CA, Senior Consultant
Toronto Asset Consulting Group, Towers Perrin,
Toronto, Ontario

**Early Bird Discount Date:
December 15**

Alternative Investments for Institutional Investors Continue to Grow

With under-funding and sluggish returns a continuing concern for Canadian plan sponsors, alternative investments represent a growth category for pension fund managers seeking enhanced portfolio returns as well as a buffer against market downturns.

Recent studies by well known international consulting firms show that a significant number of Canadian institutional investors plan to increase their allocations to alternative investments such as Private Equity, Real Estate and Hedge Funds.

This Mindpath educational conference will speak directly to these alternative investment categories. Morning discussion panels on P/E, Real Estate & Hedge Funds will feature industry experts, analysts, investment specialists and institutional investors whose portfolios contain these products.

Who Will This Conference Appeal To?

Mindpath's Alternative Investments Conference is designed for:

- Institutional Investors
- Plan Sponsors
- Pension Fund Managers
- Pension Fund Committee Members
- Family Offices
- Foundation & Endowment Organizations
- Insurance Industry Investment Executives
- Pension Fund Consultants

Leading-Edge Content At This Mindpath Alternative Investments Conference

Mindpath conferences bring together leading industry experts, analysts and investment managers in a format designed to maximize the learning experience for attendees.

Stay on top of the latest developments in alternative investing through this highly interactive educational conference.

Learn from the pros and your industry colleagues during our AM discussion panels. All panels have generous Q&A periods built into them to ensure delegates have ample opportunity to interact directly with alternative investment experts.

In the afternoon, delegates will have the opportunity to participate in a series of unique 'Meet-the-Manager' roundtable forums which have proven to be highly popular with Mindpath conference attendees.

In these roundtables, you will meet informally with senior portfolio managers and investment officers. You will have the opportunity to pose your questions directly to them about their investment strategies, philosophies and market forecasts.

Conference Partner



Media Partner
BENEFITS AND PENSIONS
MONITOR
PROVIDING THE LATEST NEWS AND ANALYSIS ON PENSION AND BENEFITS TRENDS

Outside-the-Box Thinking

Mindpath is a different kind of educational conference company. The goal of Mindpath conferences is to bring 'outside-the-box' thinking and leading-edge learning programs to institutional investors.

The emphasis is on education through thought-provoking speakers, discussion and attendee engagement. Our objective is to help conference delegates stay at the forefront of developments in institutional investing so they can track trends, products and sectors.

Mindpath's Principals Are Financial Industry Veterans

Mindpath financial conferences are content-driven by industry professionals.

Two of Mindpath's principals, Don Bridgman and Daniel Tutton, are financial industry veterans who bring a combined total of nearly 50 years experience in the financial services sector to the company.

Daniel Tutton, President, is a nineteen year veteran of the financial services industry. Previously, Dan served as Senior Vice President of one of Canada's leading financial services companies. He has been involved with educational conferences and special events throughout his business career.

Don Bridgman is also a principal of Mindpath and brings over 28 years of experience in the financial services industry to the company.

Currently he serves as Vice Chair of the McMaster University Pension Trust Committee.

Don has been an advisor, a senior marketing and sales executive, an industry consultant, a public speaker, a conference manager and workshop facilitator, as well as a trainer and performance coach with unique expertise in personal strategic planning. He currently co-owns and manages one of the largest branches of a leading Canadian wealth management firm.

Recent Mindpath Financial Conference Well Received By Delegates

This is what delegates to a recent Mindpath financial conference had to say:

"Excellent conference with great speakers. Excellent planning ... the whole day was just great. Thank you very much. I learned a lot." ~ **Lisa Chew, BMO Bank of Montreal**

"Excellent. One of the best conferences from a learning point of view I have attended. You could see the focus here was on education and presenting different points of view." ~ **Chris Edwards, Assante**

"I think the tone of the event was really wonderful. I found the panelists / speakers on the income trust segment refreshingly blunt and candid. I think part of this was due to the type of event this was, where the emphasis was on learning" ~ **Jennifer Hiemstra, Credential Securities**

"Very good and I enjoyed the unique format of the conference. Have given positive feedback to colleagues who could not attend." ~ **Susan Yao, CIBC Imperial Service**

"Quality speakers who were willing to answer all questions with their insight in a candid and honest way." ~ **David West, Berkshire Securities**

"I thought they (the speakers) were excellent and the topics were very timely." ~ **Clyde Flight, Scotia McLeod**



PROGRAM AGENDA

8:45 AM Welcome / Introductory Comments from Mindpath and Conference Chair Pierre Saint Laurent

8:50 – 9:30 AM ~ "The Growth of Alternative Investments in Institutional Investor Portfolios ~ The Empirical Evidence"



Lea B. Hansen CFA, Principal
GREENWICH ASSOCIATES
Focused financial intelligence

~ the growing appetite for alternative investments
~ trends and future expectations
~ key drivers in the alternatives decision-making process
~ global comparisons

9:30 – 10:15 AM The Private Equity Market for Institutional Investors



Janet Rabovsky, Practice Leader, Senior Investment Consultant
Central Canada



Private Equity has gone from obscure to hot in just a few years. This panel will feature presentations from a Private Equity industry expert, a P/E product specialist / Investment Manager and an institutional investor with P/E exposure followed by interactive discussion, debate and questions from the floor.

10:15 – 10:30 AM ~ Morning Refreshment & Networking Break

10:30 – 11:15 AM Real Estate in the Institutional Investor's Portfolio



Independent Industry Analyst: **Robert Bevan**, CA, Senior Consultant, Toronto Asset Consulting Group



Real Estate investments continue to grow significantly in pension fund portfolios. This panel will feature presentations from a Real Estate industry expert, a product specialist and an institutional investor actively in the sector followed by a generous Q&A period.

11:15 – 12:00 PM Hedge Funds – Still Alternative? Or Have They Gone Mainstream?



Independent Industry Analyst: **Pawel Piesowicz**, CFA, Principal and Senior Consultant
MERCER
Investment Consulting

This panel will feature presentations from a Hedge Fund industry expert, a Hedge product specialist and an institutional investor actively investing in this product class followed by discussion, debate and questions from the floor.

12:00 – 1:00 PM ~ Event Luncheon

1:00 - 4:00 PM 'Meet-the-Manager' Roundtable Discussion Forums ~ 4 x 40 minute informal, interactive discussion sessions with senior portfolio managers and investment officers

4:00 – 5:00 PM ~ Closing Keynote Address

5:00 PM ~ Business Card Draw

5:15 – 6:30 PM ~ Networking Cocktail Reception

CONFERENCE LOCATION

The Suites at One King Street West, Austin Gallery,
Toronto, Ontario

Conveniently located at the corner of King and Yonge Streets in downtown Toronto, The Suites at One King West is the city's newest conference venue, hotel, and meeting facility.

First class is the order of the day at this historic, top-to-bottom renovated former bank headquarters.

Coming in from out of town? Only **\$139.00** for a Deluxe Studio Room. This very attractive room rate is applicable for three days before and after the conference.



Registration Form

Important Note

Conference content is designed to meet the information and education needs of Institutional Investors & Pension Plan Sponsors; Pension Fund Managers and Pension Committee Members; Insurance Industry Investment Executives; Foundation or Endowment organization; Family Offices and Pension Fund consultants.

Cost to attend the conference is **\$295.00** + GST for qualifying institutional investor delegates and pension fund consultants.

Cost for non-institutional investors is **\$695.00** + GST.

Take advantage of the **Early Bird Discount Fee**. Register by December 15 and Save **\$100.00**.

For **Room Reservations** at The Suites at One King West, please call (416) 548-8100 or (866) 470-5464 and mention the Mindpath Alternative Investments conference on February 8 as well as the special rate of **\$139.00**.

For more information about the conference or to register over the phone, please contact Allan Clemmens, (416) 929-MIND (6463); Toll Free 1-877-929-6463 or by eMail clemmens@Mindpath.ca.

Yes I would like to register the following people from my firm:

Delegate Name (please print name in full) Title

Delegate Name (please print name in full) Title

Delegate Name (please print name in full) Title

Total number of delegates:

_____ @ \$295 = _____ @ \$695 = _____

Company Name

Address

City Province Postal Code

Phone Fax # eMail Address

Method of Payment

Cheque VISA M/C AMEX

Card Holder's Name: _____

Card Number: _____

Expiry Date: _____

Signature: _____

Today's Date: _____

How to Register

You may register in one of the following ways:

1. By faxing the completed registration form toll-free to (866) 244-9837
2. By eMailing the completed registration form to registrations@Mindpath.ca
3. By Mail to:
Mindpath corp.
60 St. Clair Ave. East, Suite 908
Toronto, ON M4T 1N5
4. By phone:
call Allan Clemmens at (416) 929-MIND (6463)
Toll Free 1-877-939-6463